



STRATEGIC INDUSTRY PARTNER PROGRAM 2024



FOR MORE INFORMATION, CONTACT:

Donna Jarvis Miller, CMP, CEM
Director, Membership and Events
djarvis-miller@aphsa.org
(202) 866-0569

www.APHSA.org





WHO WE ARE

The American Public Human Services Association (APHSA) supports leaders from state, county, and city human services agencies to advance the well-being of individuals, families, and communities nationwide. As a bipartisan membership association, we work with our members to generate pragmatic solutions grounded in lived experience with a lens for equity and belonging.

APHSA members administer, oversee, and align programs that build resilience and bolster family well-being through access to food, health care, housing, employment, child care, and many other key building blocks necessary for thriving communities. Our members also work to modernize and align human services Information Technology (IT) systems, performance measurement and data analysis, workforce development and training, and the legal dimensions of the sector. [Learn more about APHSA.](#)

OUR VISION

**A nation of thriving communities
built on human potential.**

Dedicated to public service and the common good, our members build well-being from the ground up so that everyone can thrive.

OUR MISSION

Influence, Build, Connect

In partnership with our members, we influence modern approaches to sound policy, build the capacity of public agencies to enable healthy families and communities, and connect leaders to accelerate learning and generate practical solutions together.

APHSA IS A NETWORK OF STATE, COUNTY, AND CITY HUMAN SERVICES LEADERS COMMITTED TO SYSTEMS-LEVEL CHANGE.

We work within and across systems and sectors, fostering partnerships and elevating innovations to effect change. APHSA connects with federal agencies, Congress, and the Administration to help policymakers understand what works at the state, county, and city levels and how to modernize national policies, through guidance, regulations, and legislation. We bring foundations, researchers, people with lived experience, community-based organizations, and other thought leaders into conversations with our connected network. Together, we facilitate information sharing and catalyze meaningful system change throughout the nation.

Partnering with APHSA, as part of our Strategic Industry Partner (SIP) program, means reaching one of your key audiences—our core members. Our SIPs play an influential role in engaging and educating APHSA members, funding initiatives that positively impact the human services community, and enhancing our policy and program positions and strategies. In short, APHSA is a network of human services leaders committed to systems-level change. Learn more below and join us!





DIAMOND SIP ANNUAL BENEFITS

POLICY BRIEFING	
Policy briefing with senior-level policy staff at least twice per year	✓
PRINT & DIGITAL OPPORTUNITIES	
Editorial opportunities in <i>Policy & Practice</i>	4
Opportunity to post human services-related papers, podcasts, case studies, resource links, or news on the SIP partner page of the APHSA website, created by partner <i>(Value Per Posting: \$3,500) New Website Launching in Summer 2024!</i>	5
Blog posts created by partner	5
<i>Policy & Practice</i> advertising provided by partner	25% Discount
APHSA digital retargeting campaigns	10% Discount
<i>This Week in Washington</i> and <i>The Compass</i> e-newsletter subscriptions	Unlimited
EDUCATIONAL & UNDERWRITING OPPORTUNITIES	
Co-sponsor educational webinars*** <i>(Value Per Webinar: \$3,850)</i>	4
Participation in the National Human Services Summit (Summit) educational sessions <i>(Subject to availability and alignment)</i>	✓
Priority consideration to present/participate in sponsored educational sessions at the Economic Mobility & Well-Being Conference (EMWB) and the National Staff Development and Training Association Conference (NSDTA) <i>(Subject to availability and alignment, additional fees may apply)</i>	2x Per Year
Recognized as an underwriter for national conferences: Summit, EMWB, and NSDTA <i>(ISM+PHSA Education Conference & Expo is a separate investment.)</i>	✓
Underwrite a limited number of educational scholarships for members to attend APHSA conferences	✓
Complimentary registration to in-person conferences, max comps per conference is ten (10) <i>(Value: \$22,250) (Complimentary registration does not apply to ISM+PHSA Education Conference & Expo.)</i>	20 Total
Discounted registration for additional staff within the same organization	✓
Receipt of all pre-and post-conference rosters	✓
BRANDING/RECOGNITION AS STRATEGIC INDUSTRY PARTNER <i>(Total Value of Branding/Recognition Bundle: \$10,000)</i>	
Company logo with profile relating to human services on Strategic Industry Partner section of APHSA website	✓
Logo on website and e-publications, <i>This Week in Washington</i> and <i>The Compass</i>	✓
Logo recognition in the quarterly <i>Policy & Practice</i> magazine	✓
MEMBERSHIP	
Recognized as an APHSA Member <i>(Value: priceless)</i>	✓
MARKETING TO AND ENGAGEMENT WITH APHSA MEMBERS	
Participate in an APHSA-hosted VIP event with c-suite-level attendees at least once a year <i>(Value: Priceless)</i>	✓
Targeted email communication to APHSA membership with a partner announcement/white paper/survey <i>(APHSA sends on behalf of partner; partner creates the message and content)</i>	3x Per Year
Option to host a private event at national conferences <i>(Subject to space and time availability, the underwriting organization is responsible for all additional costs)</i>	First Option
Tabletop display at conferences^^	✓
Insert one (1) marketing piece in the conference bag for the Summit, EMWB, and NSDTA conferences; deadlines apply	✓
APHSA Job Bank discount	20% Discount
TOTAL DIAMOND LEVEL INVESTMENT	
\$55,000	

CONFERENCE EXPERIENCES BELOW WILL BE OFFERED TO INDUSTRY PARTNERS**

For these experiences, Diamond is given the first option, followed by Platinum, then Silver, as separate or additional sponsorship opportunities arise. Fees associated with these are different from the SIP fees above.

CURRENT OPPORTUNITIES AVAILABLE *(APHSA Events Team can change or offer additional opportunities as needed):*

Conference App, Chatbot, Conference Bag, Opening or Closing Keynote Speaker, Hotel Key Cards, Conference Journal, Networking Breaks, Conference Signage, Charging Station, Continental Breakfasts, Meeting Room Wi-Fi, Opening Receptions

^^Tabletop displays are part of the smaller conferences. If a SIP purchases a Conference Experience, the cost of the experience will apply.

**ISM+PHSA Education Conference & Expo requires and has separate sponsorship fees and experiences.

***Rate is available for Strategic Industry Partners only. Higher rates will prevail for others.



PLATINUM SIP ANNUAL BENEFITS

POLICY BRIEFING	
Policy briefing with senior-level policy staff at least twice per year	✓
PRINT & DIGITAL OPPORTUNITIES	
Editorial opportunities in <i>Policy & Practice</i>	3
Opportunity to post human services-related papers, podcasts, case studies, resource links, or news on the SIP partner page of the APHSA website, created by partner (<i>Value Per Posting: \$3,500</i>) <i>New Website Launching in Summer 2024!</i>	3
Blog posts created by partner	3
<i>Policy & Practice</i> advertising provided by partner	15% Discount
APHSA digital retargeting campaigns	5% Discount
<i>This Week in Washington</i> and <i>The Compass</i> e-newsletter subscriptions	Unlimited
EDUCATIONAL & UNDERWRITING OPPORTUNITIES	
Co-sponsor educational webinars*** (<i>Value Per Webinar: \$3,850</i>)	3
Priority consideration to present/participate in sponsored educational sessions at the Economic Mobility & Well-Being Conference (EMWB) and the National Staff Development and Training Association Conference (NSDTA) (<i>Subject to availability and alignment, additional fees may apply</i>)	1x Per Year
Recognized as an underwriter for national conferences: Summit, EMWB, and NSDTA (<i>ISM+PHSA Education Conference & Expo is a separate investment.</i>)	✓
Underwrite a limited number of educational scholarships for members to attend APHSA conferences	✓
Complimentary registration to in-person conferences, max comps per conference is five (5) (<i>Value: \$16,650</i>) (<i>Complimentary registration does not apply to ISM+PHSA Education Conference & Expo.</i>)	15 Total
Discounted registration for additional staff within the same organization	✓
Receipt of all pre-and post-conference rosters	Post-Conference Only
BRANDING/RECOGNITION AS STRATEGIC INDUSTRY PARTNER (<i>Total Value of Branding/Recognition Bundle: \$10,000</i>)	
Company logo with profile relating to human services on Strategic Industry Partner section of APHSA website	✓
Logo on website and e-publications, <i>This Week in Washington</i> and <i>The Compass</i>	✓
Logo recognition in the quarterly <i>Policy & Practice</i> magazine	✓
MEMBERSHIP	
Recognized as an APHSA Member (<i>Value: Priceless</i>)	✓
MARKETING TO AND ENGAGEMENT WITH APHSA MEMBERS	
Targeted email communication to APHSA membership with a partner announcement/white paper/survey (<i>APHSA sends on behalf of partner; partner creates the message and content</i>)	2x Per Year
Option to host a private event at national conferences (<i>Subject to space and time availability, the underwriting organization is responsible for all additional costs</i>)	✓
Tabletop display at conferences^^	✓
Insert one (1) marketing piece in the conference bag for the Summit, EMWB, and NSDTA conferences; deadlines apply	Additional Cost
APHSA Job Bank discount	10% Discount
TOTAL PLATINUM LEVEL INVESTMENT	
\$35,000	

CONFERENCE EXPERIENCES BELOW WILL BE OFFERED TO INDUSTRY PARTNERS**

For these experiences, Diamond is given the first option, followed by Platinum, then Silver, as separate or additional sponsorship opportunities arise. Fees associated with these are different from the SIP fees above.

CURRENT OPPORTUNITIES AVAILABLE (APHSA Events Team can change or offer additional opportunities as needed):

Conference App, Chatbot, Conference Bag, Opening or Closing Keynote Speaker, Hotel Key Cards, Conference Journal, Networking Breaks, Conference Signage, Charging Station, Continental Breakfasts, Meeting Room Wi-Fi, Opening Receptions

^^Tabletop displays are part of the smaller conferences. If a SIP purchases a Conference Experience, the cost of the experience will apply.

**ISM+PHSA Education Conference & Expo requires and has separate sponsorship fees and experiences.

***Rate is available for Strategic Industry Partners only. Higher rates will prevail for others.



SILVER SIP ANNUAL BENEFITS

PRINT & DIGITAL OPPORTUNITIES		
Editorial opportunities in <i>Policy & Practice</i>		1
Opportunity to post human services-related papers, podcasts, case studies, resource links, or news on the SIP partner page of the APHSA website, created by partner (<i>Value Per Posting: \$3,500</i>) <i>New Website Launching in Summer 2024!</i>		2
Blog posts created by partner		2
<i>Policy & Practice</i> advertising provided by partner		10% Discount
APHSA digital retargeting campaigns		5% Discount
<i>This Week in Washington</i> and <i>The Compass</i> e-newsletter subscriptions		Unlimited
EDUCATIONAL & UNDERWRITING OPPORTUNITIES		
Co-sponsor educational webinars*** (<i>Value Per Webinar: \$3,850</i>)		2
Recognized as an underwriter for national conferences: Summit, EMWB, and NSDTA (<i>ISM+PHSA Education Conference & Expo is a separate investment.</i>)		✓
Underwrite a limited number of educational scholarships for members to attend APHSA conferences		✓
Complimentary registration to in-person conferences, max comps per conference is three (3) (<i>Value: \$10,000</i>) (<i>Complimentary registration does not apply to ISM+PHSA Education Conference & Expo.</i>)		9 Total
Discounted registration for additional staff within the same organization		✓
BRANDING/RECOGNITION AS STRATEGIC INDUSTRY PARTNER (<i>Total Value of Branding/Recognition Bundle: \$7,500</i>)		
Logo on website and e-publications, <i>This Week in Washington</i> and <i>The Compass</i>		✓
Logo recognition in the quarterly <i>Policy & Practice</i> magazine		✓
MEMBERSHIP		
Recognized as an APHSA Member (<i>Value: Priceless</i>)		✓
MARKETING TO AND ENGAGEMENT WITH APHSA MEMBERS		
Option to host a private event at national conferences (<i>Subject to space and time availability, the underwriting organization is responsible for all additional costs</i>)		✓
Tabletop display at conferences^^		Additional Cost
Insert one (1) marketing piece in the conference bag for the Summit, EMWB, and NSDTA conferences; deadlines apply		Additional Cost
APHSA Job Bank discount		10% Discount
TOTAL SILVER LEVEL INVESTMENT		\$15,000

CONFERENCE EXPERIENCES BELOW WILL BE OFFERED TO INDUSTRY PARTNERS**

For these experiences, Diamond is given the first option, followed by Platinum, then Silver, as separate or additional sponsorship opportunities arise. Fees associated with these are different from the SIP fees above.

CURRENT OPPORTUNITIES AVAILABLE (APHSA Events Team can change or offer additional opportunities as needed):




Conference App, Chatbot, Conference Bag, Opening or Closing Keynote Speaker, Hotel Key Cards, Conference Journal, Networking Breaks, Conference Signage, Charging Station, Continental Breakfasts, Meeting Room Wi-Fi, Opening Receptions

^^Tabletop displays are part of the smaller conferences. If a SIP purchases a Conference Experience, the cost of the experience will apply.

**ISM+PHSA Education Conference & Expo requires and has separate sponsorship fees and experiences.

***Rate is available for Strategic Industry Partners only. Higher rates will prevail for others.

ALL LEVELS – ANNUAL BENEFITS COMPARISON

	 DIAMOND	 PLATINUM	 SILVER
POLICY BRIEFING			
Policy briefing with senior-level policy staff at least twice per year	✓	✓	N/A
PRINT & DIGITAL OPPORTUNITIES			
Editorial opportunities in <i>Policy & Practice</i>	4	3	1
Opportunity to post human services-related papers, podcasts, case studies, resource links, or news on the SIP partner page of the APHSa website, created by partner <i>(Value Per Posting: \$3,500)</i> <i>New Website Launching in Summer 2024!</i>	5	3	2
Blog posts created by partner	5	3	2
<i>Policy & Practice</i> advertising provided by partner	25% Discount	15% Discount	10% Discount
APHSa digital retargeting campaigns	10% Discount	5% Discount	5% Discount
<i>This Week in Washington</i> and <i>The Compass</i> e-newsletter subscriptions	Unlimited	Unlimited	Unlimited
EDUCATIONAL & UNDERWRITING OPPORTUNITIES			
Co-sponsor educational webinars*** <i>(Value Per Webinar: \$3,850)</i>	4	3	2
Participation in the National Human Services Summit (Summit) educational sessions <i>(Subject to availability and alignment)</i>	✓	N/A	N/A
Priority consideration to present/participate in sponsored educational sessions at the Economic Mobility & Well-Being Conference (EMWB) and the National Staff Development and Training Association Conference (NSDTA) <i>(Subject to availability and alignment, additional fees may apply)</i>	2x Per Year	1x Per Year	N/A
Recognized as an underwriter for national conferences: Summit, EMWB, and NSDTA <i>(ISM+PHSA Education Conference & Expo is a separate investment.)</i>	✓	✓	✓
Underwrite a limited number of educational scholarships for members to attend APHSa conferences	✓	✓	✓
Complimentary registration to in-person conferences, max comps per conference <i>(Complimentary registration does not apply to ISM+PHSA Education Conference & Expo.)</i>	10 Max. Per Conference, 20 Total <i>(Value: \$22,250)</i>	5 Max. Per Conference, 15 Total <i>(Value: \$16,650)</i>	3 Max. Per Conference, 9 Total <i>(Value: \$10,000)</i>
Discounted registration for additional staff within the same organization	✓	✓	✓
Receipt of all pre-and post-conference rosters	✓	Post-Conference Only	N/A
BRANDING/RECOGNITION AS STRATEGIC INDUSTRY PARTNER	<i>(Value: \$10,000)</i>	<i>(Value: \$10,000)</i>	<i>(Value: \$7,500)</i>
Company logo with profile relating to human services on SIP section of APHSa website	✓	✓	N/A
Logo on website and e-publications, <i>This Week in Washington</i> and <i>The Compass</i>	✓	✓	✓
Logo recognition in the quarterly <i>Policy & Practice</i> magazine	✓	✓	✓
MEMBERSHIP			
Recognized as an APHSa Member <i>(Value: Priceless)</i>	✓	✓	✓
MARKETING TO AND ENGAGEMENT WITH APHSa MEMBERS			
Participate in an APHSa-hosted VIP event with c-suite-level attendees at least once a year	✓ <i>(Value: Priceless)</i>	N/A	N/A
Targeted email communication to APHSa membership with a partner announcement/white paper/survey <i>(APHSa sends on behalf of partner; partner creates the message and content)</i>	3x Per Year	2x Per Year	N/A
Option to host a private event at national conferences <i>(Subject to space and time availability, the underwriting organization is responsible for all additional costs)</i>	First Option	✓	✓
Tabletop display at conferences^^	✓	✓	Additional Cost
Insert one (1) marketing piece in the conference bag for the Summit, EMWB, and NSDTA conferences; deadlines apply	✓	Additional Cost	Additional Cost
APHSa Job Bank discount	20% Discount	10% Discount	10% Discount
TOTAL LEVEL INVESTMENT	\$55,000	\$35,000	\$15,000

CONFERENCE EXPERIENCES BELOW WILL BE OFFERED TO INDUSTRY PARTNERS**

For these experiences, Diamond is given the first option, followed by Platinum, then Silver, as separate or additional sponsorship opportunities arise. Fees associated with these are different from the SIP fees above.

CURRENT OPPORTUNITIES AVAILABLE (APHSa Events Team can change or offer additional opportunities as needed):

Conference App, Chatbot, Conference Bag, Opening or Closing Keynote Speaker, Hotel Key Cards, Conference Journal, Networking Breaks, Conference Signage, Charging Station, Continental Breakfasts, Meeting Room Wi-Fi, Opening Receptions

^^Tabletop displays are part of the smaller conferences. If a SIP purchases a Conference Experience, the cost of the experience will apply.

**ISM+PHSA Education Conference & Expo requires and has separate sponsorship fees and experiences.

***Rate is available for Strategic Industry Partners only. Higher rates will prevail for others.



American Public Human Services Association

2024 Calendar

OF EVENTS & ENGAGEMENT OPPORTUNITIES

**JUNE
9-12**

**National Human Services
Summit**

POLICY AND PRACTICE

Crystal Gateway Marriott
Arlington, VA
www.aphsanationalsummit.com

**AUGUST
25-28**

**Economic Mobility & Well-Being
Conference**

SNAP, TANF, & PROGRAM INTEGRITY

Hilton Portland Downtown
Portland, OR
www.emwbconference.com

**OCTOBER
6-9**

**IT Solutions Management for Human
Services (ISM) + Public Human
Services Attorneys (PHSA)
Education Conference & Expo**

TECHNOLOGY & LEGAL

Gaylord Rockies Resort &
Convention Center
Aurora, CO
www.ismconference.com
www.phsattorneys.com

**OCTOBER
20-23**

**National Staff Development
and Training Association
(NSDTA) Annual Education
Conference**

ORGANIZATIONAL EFFECTIVENESS

The Clyde Hotel
Albuquerque, NM
www.nsdtaconference.com

**TO BE
ANNOUNCED**

**AAICPC Annual Business
Meeting, Training Workshop,
& Child Welfare Conference**

INTERSTATE PLACEMENT

Watch for announcements on our
web page.
www.aphsa.org/AAICPC/default.aspx

JOIN US AT
OUR UPCOMING
EDUCATIONAL
EVENTS



FIND OUT MORE,
VISIT US ONLINE



www.APHSA.org



aphsa.org/APHSA/Events/conferences_webinars.aspx

